

EXA



EXA's investments plans in Greece and SE Europe

29 September 2022

EXA company profile

About EXA Infrastructure



EXA was born in September 2021 after the private equity firm I Squared Capital has acquired the infrastructure division of GTT.



EXA owns and operates the most extensive dedicated infrastructure footprint connecting Europe and North America. Our network spans 32 countries and 8 subsea cable segments, including 3 Transatlantic routes. Our infrastructure provides the world's lowest latency links between NY and London.

EXA is laser focused on 4 highly complimentary products

Infrastructure (Fiber and Duct)

- Unique and differentiated routes
- Carrier grade long-haul fibre network
- G.652, G.655 and latest specification
- Low Loss fibre types

Transport (Spectrum, Wavelength)

- 10G, 100G and 400G wavelengths
- Deterministic Ethernet with fixed routing
- Lowest latency route from London to NYC

Colocation (ILA, DC)

- Fully flexible colocation integrated into EXA network
- Build to suit
- 14 Tier 3 equivalent datacentres
- 270+ Edge colocation sites
- 10KW to 1MW

Technical Services (CLS, FLM)

- 20 years' experience underpinning our client's businesses.
- First Line Maintenance and Spares Management
- Subsea landing party agreements
- CLS design, build and operate



Our strategy

As a dedicated provider we will focus 100% of our resources and investment on the construction of new network.

- Our business plan will commit more than €500m of capex over the next 5 years, to expand the breadth and depth of our capabilities.
- We plan to build over 15,000km of new terrestrial duct and fibre network.
- Our long-haul and metro networks will expand to connect every major datacentre and CLS across our footprint.
- Unique subsea builds will augment and support our terrestrial networks.



Committed investments in Greece and SE Europe

ITALY-GREECE

Build of a new transport route between Crotone in Italy and Preveza in Greece, with extensions to Athens and Thessaloniki. From Crotone connected to rest of the DWDM network of EXA.

Sites under evaluation to be connected:

- Athens InterXion 1,2&3
- Athens Mednautilus
- Athens Synapsecom
- Thessaloniki Balkan Gate
- Thessaloniki Synapsecom

RFS: December 2022

Service Availability	
Wavelength	10G, 100G, 400G
Spectrum	Yes
Ethernet	Yes
Dark Fibre	No
ILA colocation	No



CROTONE-BARI

Installation of a new 345km cable extending the network from EXA's PoP in Bari into the Islalink CLS in Crotone. This will be the most modern infrastructure in the region including 216FO of state-of-the-art fibre cable.

- Construction of three new ILA cabins
- Extension of DWDM Transport system from Bari to Crotone

RFS: November 2022

Service Availability	
Wavelength Spectrum	10G, 100G, 400G
Ethernet	Yes
Dark Fibre	G.652D Ultra
ILA colocation	Yes



TAP is a gas pipeline connecting Turkey to Southern Italy. EXA has formed an exclusive joint venture with TAP to deliver infrastructure services using the high-quality dark fibre which has been installed along the pipeline. That joint venture is called Trans Adriatic Express

- Lowest latency route between Italy and Istanbul
- Latest technology fibre and ILA shelters
- Provides unique diversity from Istanbul to Europe

RFS: March 2023

Service Availability	
Wavelength	10G, 100G, 400G
Spectrum	Yes
Ethernet	Yes
Dark Fibre	G.652D
ILA colocation	Yes



EXA

NORTH BALKANS

This project proposes a new terrestrial transport route that will connect Belgrade and Milan with an intermediate Add/Drop traffic node in Zagreb.

- New DF (from 3rd parties) between Belgrade and SLO/ITA border
- Deployment of DWDM system
- 1 new PoP (Interxion Zagreb)

RFS: March 2023

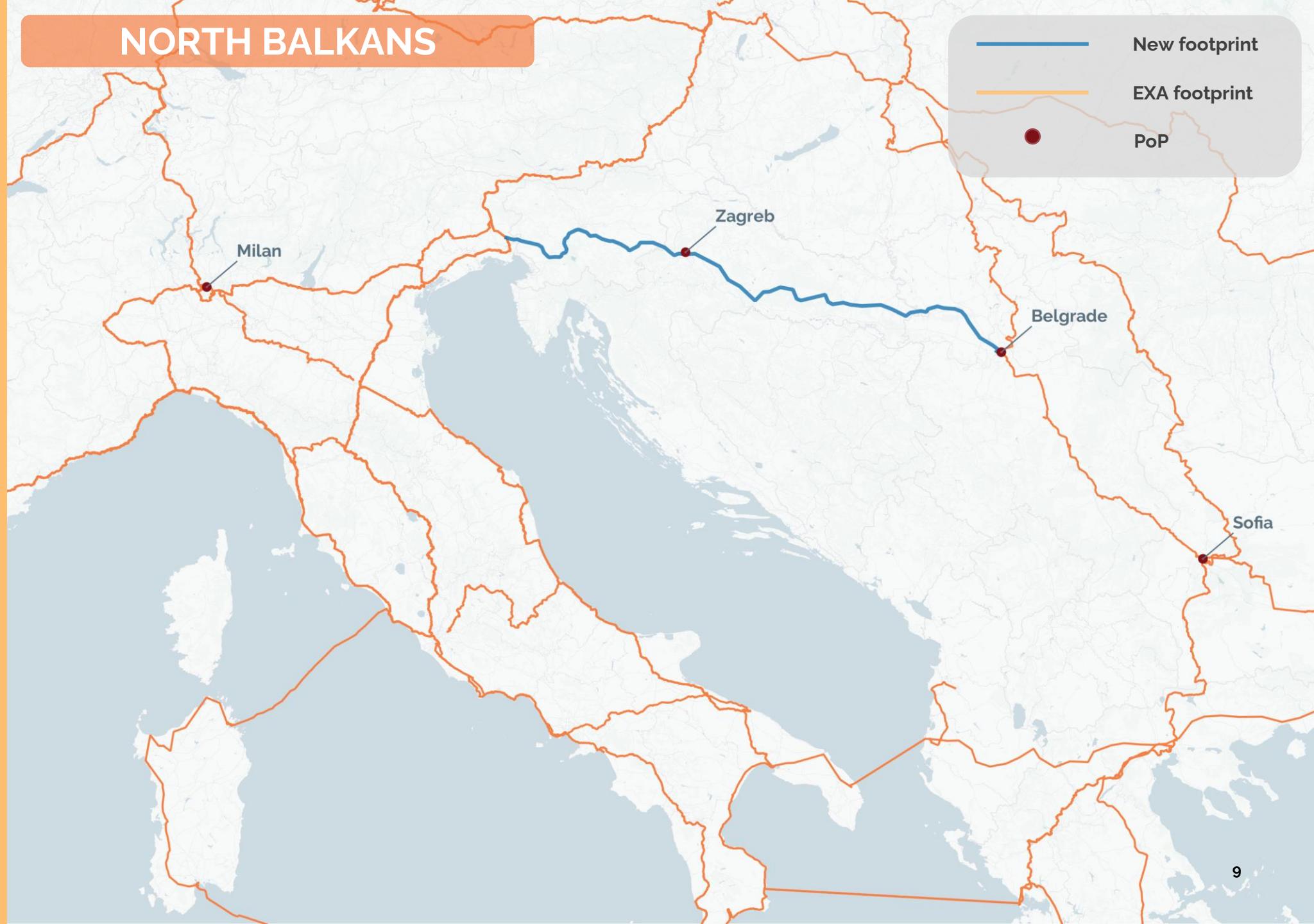
Service Availability	
Wavelength	10G, 100G, 400G
Spectrum	Yes
Ethernet	Yes
Dark Fibre	No
ILA colocation	No

EXA

New footprint

EXA footprint

PoP





Thank you